

## Quarter Horse Racing Industry Development Program 2020 - 2021



	Actuals	Actuals	Forecast	Planning
REVENUE	2017-2018	2018-2019	2019-2020	2020-2021
Racetrack TPA payment	650,000	2,150,000	2,333,900	\$ 2,333,900
Revenues From Wagering / WEG Membership agreement	-	2,100,000	\$ 707,500	\$ 707,500
HIP Fund payment	1,000,000	1,000,000	1,000,000	\$ 1,010,000
HIP Program Funding, 3% PMTR	245,992	218,338	223,180	\$ 220,000
Pari-Mutuel Tax Reduction 0.4% PMTR	\$ 32,799	\$ 32,000	\$ 32,000	\$ 32,000
Horse Purchase Program	00.000	00.455		\$ -
Commission Split on Live / Uplink Ajax Contribution	62,008	60,455	\$ 82,500	\$ 82,500 \$ -
Interest Revenue	17,653	35,000	35,900	\$ 30,500
Other Revenue and horseman Fees	60,574	86,000	\$ 89,400	\$ 85,000
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TOTAL REVENUE	2,069,026	3,581,793	4,504,380	4,501,400
EXPENDITURES				
Purses (Overnight \$80k day)	\$ 2,074,594	\$ 1,814,000	\$ 2,193,265	1,896,400
Purses (Overnight \$80k day) Stakes Races - Open	340,000	340,000	350,000	412,500
Stakes Races - Restricted	160,000	193,032	150,000	392,500
Overnight Purse Supplement (\$2000 per race)	127,320	120,000	109,166	100,000
Overnight Breed Bonus In Open (\$6000 ON BorS)	333,340	335,000	401,835	350,000
Stakes Purse Bonus for Restricted horses	23,576	· -	· -	<u>-</u>
TOTAL PURSE PAID	3,058,830	2,802,032	3,204,266	3,151,400
Programs and Incentives				
Breeding Program				
Breeders Awards	450,000	400,000	400,000	400,000
Stallion Awards 10% of Breeders Awards)	45,000	40,000	40,000	40,000
Mare Breeding Incentive	20.000	58,000	55,000	75,000
Third Starter Bonus (\$1,000 Bonus)(Trainer)	89,000	74,000	55,000	75,000
Third Starter Bonus (\$1,000 Bonus)(Owner) Horse Purchase Program			50,000	75,000 150,000
Multi-Breed Incentives	_		30,000	130,000
TOTAL Programs and Incentives	584,000	572,000	600,000	815,000
Industry Development Programs	, , , , , , , , , , , , , , , , , , , ,	,,,,,,	,	,,,,,
Post Racing Incentive Program	20,000	20,000	20,000	20,000
Princess Breeders Incentive Fund	6,000	-		25,000
Insurance Programs and Benefits	68,892	68,220	65,000	65,000
Family Fun Day	19,969	18,000	18,000	18,000
Marketing	25,841 2,552	30,649	30,000	30,000
QH Writing Content Equine Research	20,000	10,000	10,000	10,000
QROOI Administration	247,559	222,774	200,000	200,000
TOTAL Industry Development Programs	410,813	369,643	343,000	368,000
Other	,	ŕ	,	·
Racetrack Operations	-		689,500	657,500
Administration, Database & Audit	132,296	118,150	120,000	118,000
	132,296	118,150	809,500	775,500
TOTAL EXPENDITURES	\$4,185,939	\$3,861,825	\$4.956.766	\$5,109,900
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Net Surplus / Deficit	-\$2,116,913	-\$280,032	-\$452,386	-\$608,500
Reserves				
Opening Balance April 1	4,099,316	1,982,403	1,702,371	1,249,985
Closing Balance March 31	1,982,403	1,702,371	1,249,985	641,485
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Reserve Allocation				
QH Reserve at ORM	889,640	672,608	193,222	\$137,722
PMTR (as held by QROOI)	922,763	959,763	1,051,763	498,763
Purse Underpayment (as held by Ajax Downs)	170,000	70,000	5,000	5,000
TOTAL RESERVES	\$1,982,403	\$1,702,371	\$1,249,985	\$641,485
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